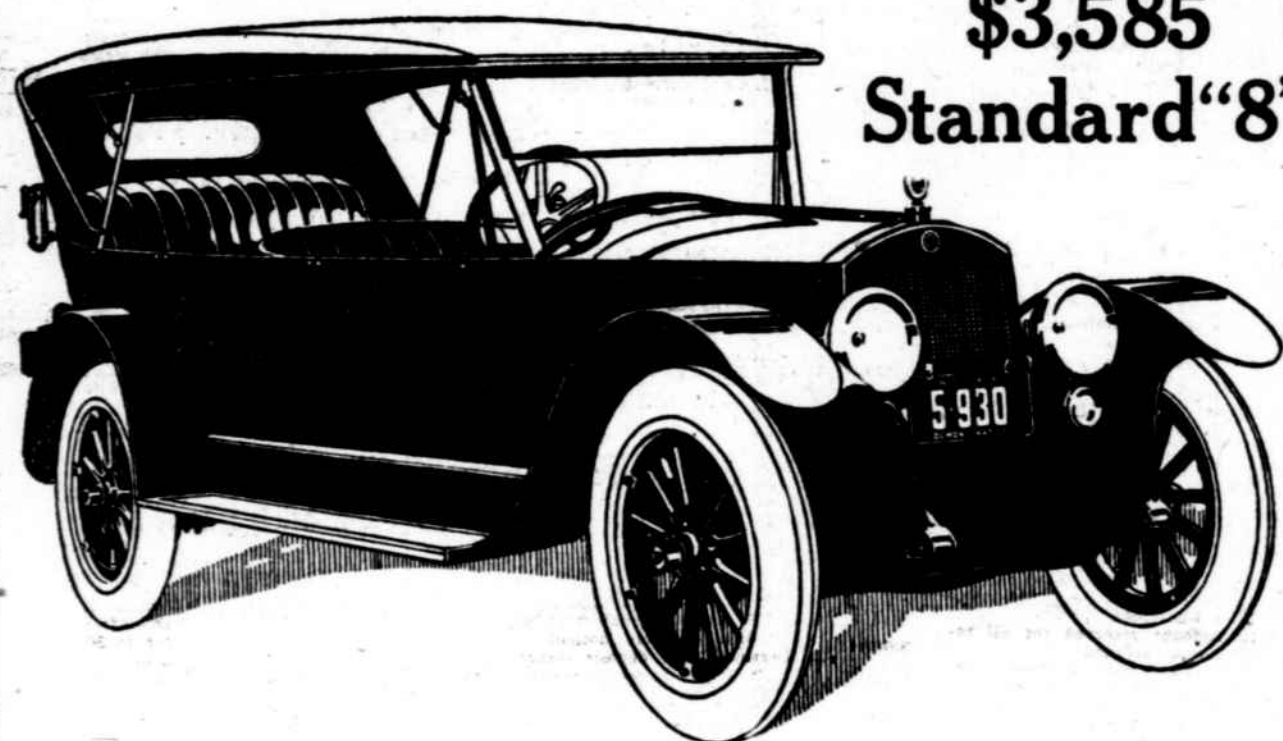


# LAST DAYS TO HUSTLE FOR A GRAND AWARD!

## THERE ARE 63 BIG PRIZES Which One Will You Win?

### SECOND AWARD

**\$3,585**  
Standard "8"

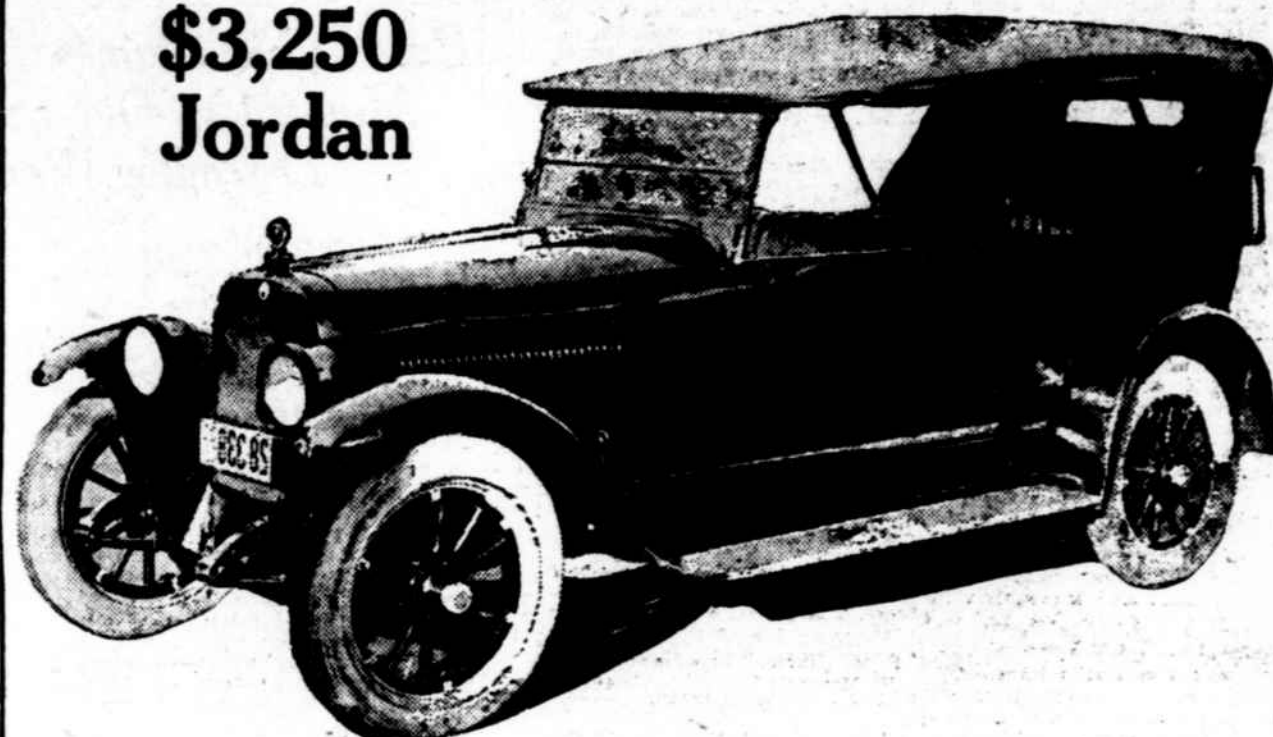


Purchased of  
TRI-STATE MOTORS CORP., 1337 Fourteenth Street N. W.

*Don't  
Disappoint  
Your  
Friends  
Prove  
Your  
Salesmanship*

### THIRD AWARD

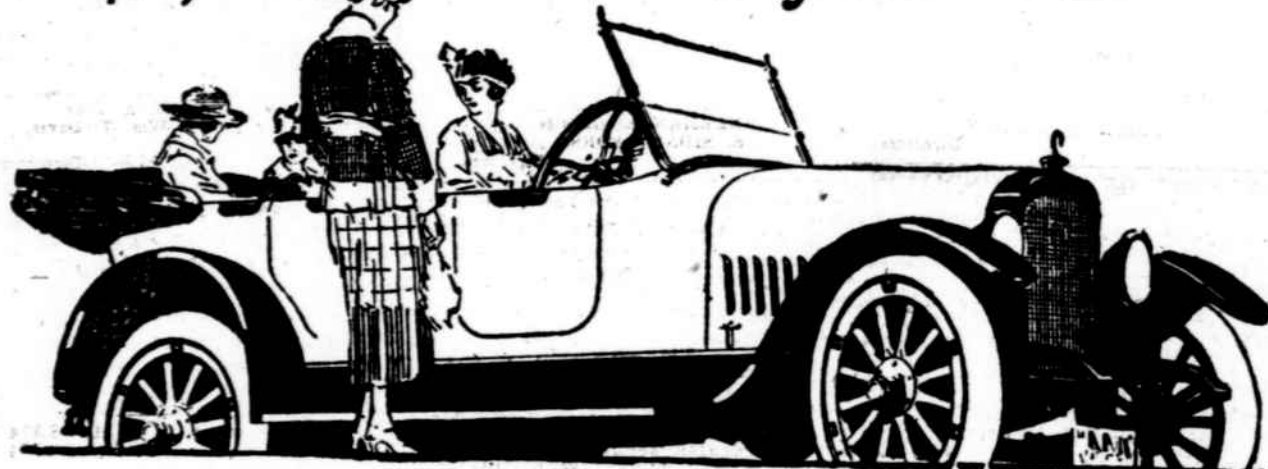
**\$3,250**  
Jordan



Purchased of  
OWENS MOTOR CAR CO., INC., 1407 H Street N. W.

### FOURTH AWARD

**\$2,125**  
Sayers "Six"



Purchased of  
POTTER-WILLIAMS GARAGE & SALES CO., 1815-17 L St. N. W.

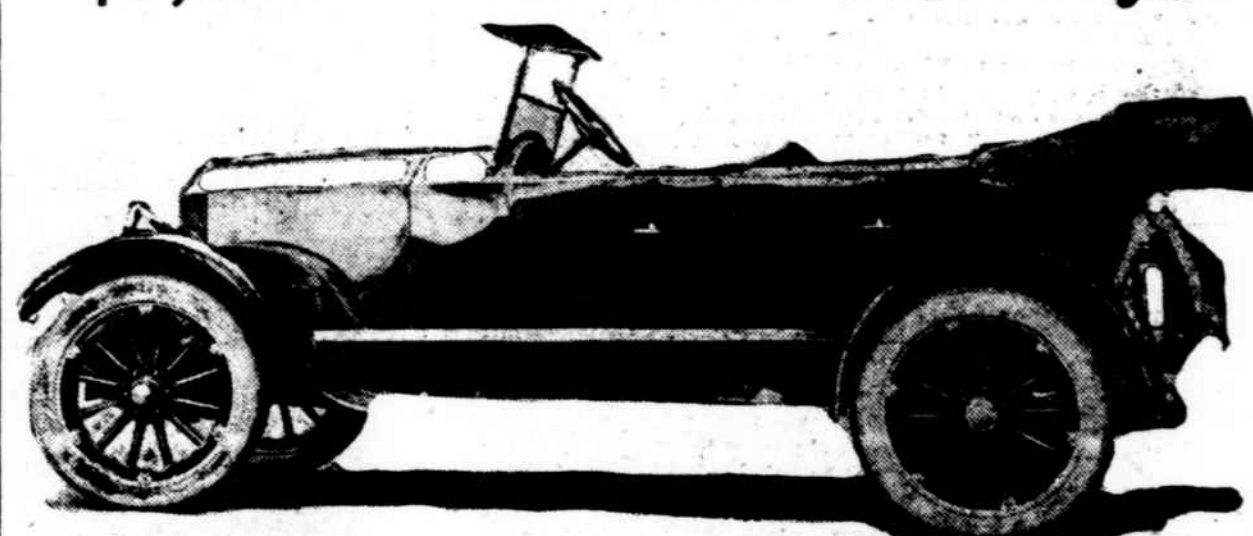
### Grand Capital Award



**\$6,000 Home or \$6,000 in Cash**

### FIFTH AWARD

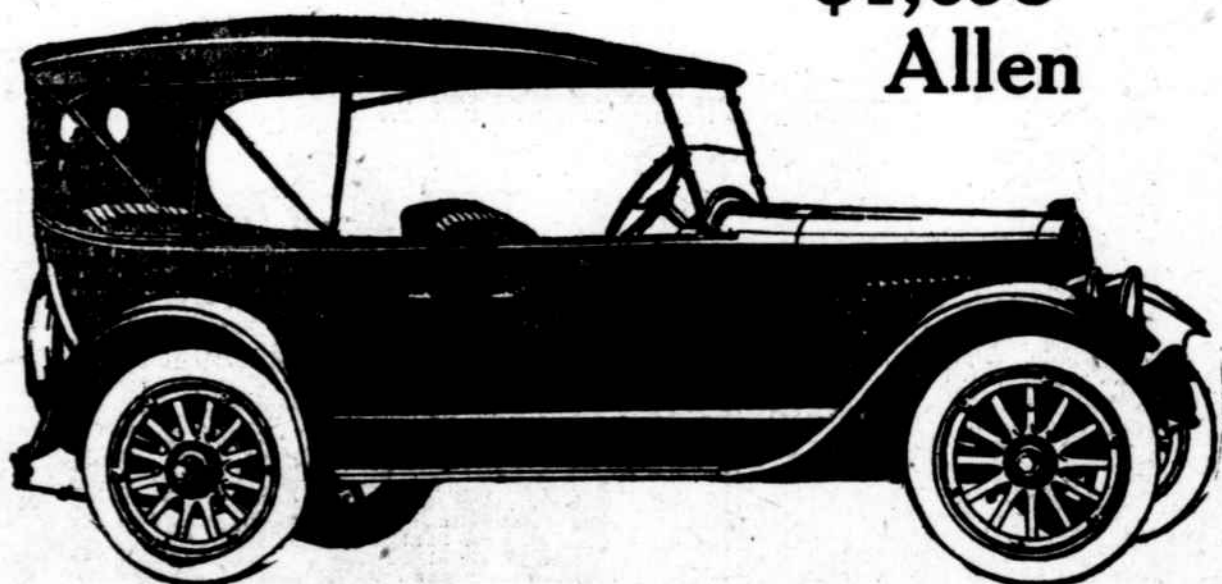
**\$1,700**  
Dixie Flyer



Purchased of  
POTOMAC SALES CO., INC., 1127 Fourteenth Street N. W.

### SIXTH AWARD

**\$1,695**  
Allen



Purchased of  
HOLBROOK AUTO CORPORATION, 1320 Fourteenth St. N. W.

### FIFTY-SIX OTHER

#### BIG AWARDS

Eight \$100 Cash Awards  
One for Each District

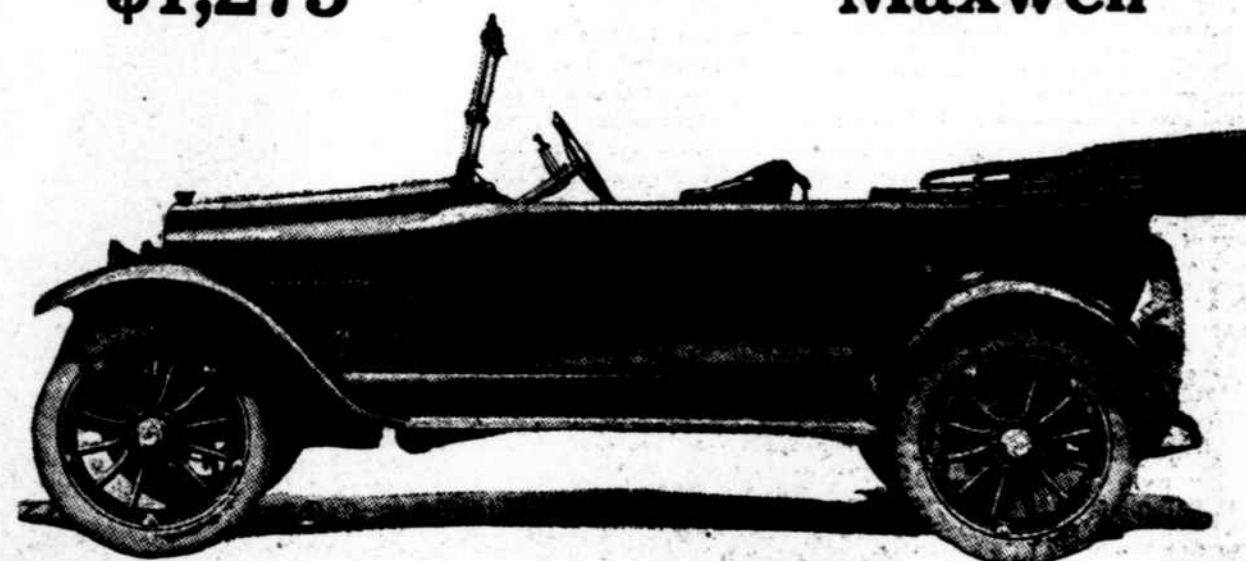
Eight \$50 Cash Awards  
One for Each District

Forty \$25 Cash Awards  
For Field At Large

Ten Per Cent Cash Commission  
For Active Non-Prize Winners

### SEVENTH AWARD

**\$1,275**  
Maxwell



Purchased of  
H. B. LEARY, JR., 1321-1323 Fourteenth Street N. W.

## The Campaign Closes Eleven O'Clock Saturday Night, July Seventeen

What Candidates accomplish during the remaining time of the Campaign will have an important bearing on where they finish when the final count of credits is made—Subscriptions and Credits—More Subscriptions and Credits are what you need—You cannot have too many.

## Salesmanship Club Department, The Washington Herald